



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION
REGIONAL COUNCIL 9

As approved at July 23,
2020 Council Meeting

**REGIONAL COUNCIL 9
JUNE 19, 2020
ANNUAL MEETING
9:30 AM to 11:30 AM
Zoom Link or Call-In**

Due to the COVID crisis this meeting was held via electronic means details included.

MINUTES

Attending Council Members: Jim Cheng, Cav Angels (Chair); Ed Scott, EcoSeptix Alliance (Vice Chair); Brian Cole, LexisNexis; Chip Boyles, Thomas Jefferson Planning District Commission; Ed Dalrymple, Cedar Mountain Stone; Felix Sarfo-Kantanka, Dominion Energy; Jan Gullickson, Germanna Community College; Hon. Jim Crozier, Orange County; Kurt Krueger, McGuireWoods; Liz Walters, Bingham & Taylor; Miles Friedman, Fauquier County; Pace Lochte, University of Virginia Economic Development; Patrick Mauney, Rappahannock-Rapidan Regional Commission; Paul McCulla, Fauquier County; Ray Knott, Union Bank & Trust; Tom Click, Patriot Aluminum

Special Guest: Kim Blosser, Lord Fairfax Community College as Special Guest of the Council

Absent Council Members: Andy Wade, Louisa County (Treasurer); Christian Goodwin, Louisa County; David Pettit, Flora Pettit; Frank Friedman, Piedmont Virginia Community College; Mansour Azimipour, A & K Development; Hon. Tony O'Brien, Fluvanna County

Staff: Shannon Holland, Helen Cauthen, Kristy Dancy, Candace Spence

Guests: Alicia Pittori, Bank of America; Phil Sheridan, Culpeper County; Bill Donohue, GENEDGE; Dean Young, GENEDGE; Kalen Hunter, Region 1; Susan Turner, Orange County

1. Welcome

Jim Cheng opened the meeting at 9:31 am and announced that the FY2020 Annual Meeting was being held via zoom because of the state of emergency declared by the Governor. Jim Cheng advised any guests that didn't have agendas they could be downloaded at www.GOVirgina9.org.

2. Public Comment

Jim Cheng asked if any Public Comments had been received. Shannon Holland stated that no public comments forms had been received.

3. Roll Call

Candace Spence completed a roll call of Council Membership to determine attendance and quorum as noted above in Minutes.

4. Approve Meeting Minutes

5. Approve Financials

Jim Cheng suggested that to be expedient the approval of Meeting Minutes and Financials could be reviewed and discussed and supported through one motion and vote. No objections were raised to this suggestion.

Jim Cheng asked if there were any questions or discussion on the Meeting Minutes. None were raised. Jim Cheng asked if there were any questions or discussion of the Financial Report adding that the Financials were approved by the Executive Committee.

Ray Knott made a motion to approve the Meeting Minutes and Financials as presented. Brian Cole seconded the motion. A roll call vote was taken and the motion carried.

6. Council Calendar

Jim Cheng advised the Council that the Executive Committee set a new Council Meeting date for July 23rd in order to open up the opportunity for grants to advance to the September 3 GO Virginia Board meeting and to give the new Chair a meeting early in the new fiscal year.

7. Vote to Accept Public Sector Appointments

8. Vote on Private Sector Slate - Members, Officers & Executive Committee

Jim Cheng suggested that the Slate for Approval and the Slate for Voting be combined into one review, motion and roll call vote. There were no objections. Brian Cole, as a Member of the Nominating Committee, stated that the Slate should be updated to reflect the following:

- Dr. Kim Blosser, Lord Fairfax Community College, will serve in the vacating Community College seat
- Dr. Frank Friedman, PVCC, will serve as Special Guest of the Council
- Liz Walters, Bingham & Taylor, will continue serving in the VCW Piedmont Chair role
- Alicia Pitorri, Bank of America, is appointed by the Central Virginia Partnership Executive Committee, subject to approval at their annual meeting

Jim Cheng asked if there were any nominations from the floor. None were offered.

Miles Friedman made a motion to accept and approve the Slates as provided and amended with the Nominating Committee updates. Felix Sarfo-Kantanka seconded the motion. A roll call vote was taken. The motion carried.

(Approved Slate included in Minutes)

9. Strike Force Update

Ed Scott reminded the Council that the status of the Strike Force as an apparatus for reviewing and approving ERR FAST ACCESS and ECB less than 100k was up for review at the Annual Meeting as stipulated at the April 30 meeting. Ed Scott noted that the Strike Force had met five times to review proposals. Three ERR FAST ACCESS projects were approved and one ECB Project was approved. There is \$70,500 remaining in ERR FAST ACCESS and \$150,000 of Per Capita ECB < 100k and the Strike Force was willing to continue meeting until funds are expended.

During the discussion Tom Click asked Shannon Holland to explore a report that shows project funds awarded by regional Council. Shannon Holland will pursue this information with DHCD.

10. Vote on Strike Force Status

Jan Gullickson made a motion that the Strike Force continue until available funds are expended and that the Council Chair write a letter to DHCD or the GO Virginia Board requesting that additional ERR funds be made available for FAST ACCESS. Tom Click seconded the motion. A roll call vote was taken. The motion carried.

11. Letter of Support for Competitive Project: Retooling Virginia Manufacturers for Strategic Industries

Jim Cheng introduced Bill Donohue of GENEDGE who was attending to present the "Retooling" competitive proposal led by Region 1. Kalen Hunter, Region 1, and Dean Young, GENEDGE both joined the call during the conversation as it come up earlier on the agenda than expected.

12. Vote on Letter of Support

Tom Click made a motion to provide a Region 9 Council Letter of Support for the “Retooling” competitive project. Jim Crozier seconded the motion. A roll call vote was taken. The motion carried.

13. Chair Update

Jim Cheng directed the group to the Annual Report on Growth Plan Implementation to highlight some of the successes of Region 9. Jim Cheng noted that the Council had much to be proud of since its formation and that in the last year the Council had a strong pipeline and responded quickly to launch the Strike Force in response to COVID. Jim Cheng, referring to the chart in the Annual Report noted that Region 9 has, to date, awarded 2.7 million dollars in grants that leveraged almost 6.8 million dollars in match and other leverage.

Finally, Jim Cheng expressed his appreciation for the support of the Council members over the past year and he thanks those who were stepping up to new roles and to those stepping away from roles. Finally, Jim Cheng noted that he’d like to thank David Pettit and Shelby Bruguere for their service and he welcomed new Council Members that would be joining on July 1.

14. Director Update

Shannon Holland stated that Director Updates for April and June were included in the packet and she asked for any feedback on prior year activities and ideas to consider going into the new fiscal year.

15. Other Business

Jim Cheng noted that the draft contract template included as new business still needed some work with legal counsel and would therefore be tabled for another meeting.

16. Adjourn

Tom Click made a motion to adjourn the meeting at 10:29 am. Ed Dalrymple seconded the motion. The motion carried.

ZOOM Meeting Link and Call In

Shannon Holland is inviting you to a scheduled Zoom meeting.

Topic: Region 9 Council Annual Meeting

Time: Jun 19, 2020 09:30 AM – 11:30 AM

Join Zoom Meeting

<https://zoom.us/j/97924617452?pwd=RDBYSHg2ZFZQdXZnYk14bzN5N3k3dz09>

Meeting ID: 979 2461 7452

Password: 410304

One tap mobile

+13126266799,,97924617452#,,1#,410304# US (Chicago)

+19292056099,,97924617452#,,1#,410304# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Germantown)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

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