



**REGIONAL COUNCIL 9
OCTOBER 1, 2021
COUNCIL MEETING
9:30 am to 11:30 am**

MINUTES

Attending Council Members: Ed Dalrymple, Cedar Mountain Stone (Chair); Ray Knott, Atlantic Union Bank (Vice Chair); Patrick Mauney, Rappahannock-Rapidan Regional Commission (Treasurer); Andy Wade, Louisa County; Brian Cole, LexisNexis; Christian Goodwin, Louisa County; Christine Jacobs, Thomas Jefferson Planning District Commission; Ed Scott, EcoSeptix Alliance; Ethan Dunstan, UVA Community Credit Union; Felix Sarfo-Kantanka, Dominion Energy; Francoise Seillier-Moiseiwitch, Revalation Vineyards; Jim Cheng, Cav Angels; Jim Crozier, Orange County; Kim Blosser, Lord Fairfax Community College; Pace Lochte, University of Virginia Economic Development; Paige Read, Town of Culpeper; Rob Archer, Codebase Coworking; Tom Click, Patriot Industries; Tony O'Brien, Fluvanna County

Special Guest: Frank Friedman, Piedmont Virginia Community College, Special Guest of the Council

Absent Council Members: Antwon Brinson, Culinary Concepts AB; Jan Gullickson, Germanna Community College; Paul McCulla, Fauquier County; Yolunda Harrell, Taste of Home

Staff: Shannon Holland, Helen Cauthen, Thomas Best

Guests: Bryan Rothamel, Culpeper County; Candace Spence, Central Virginia Partnership; Conaway Haskins, Center for Innovation Technology; David Touve Batten Institute, UVA Darden School of Business; Deborah Kirk Flippo, Draper Aden Associates; Kelvin Whitehurst, Virginia Career Works – Piedmont Region; Mitch Horowitz, CoFounder and Principal at TEconomy Partnes, LLC; Roger Johnson, Albemarle County; Rose Deal, Orange County; Sarah Morton, Virginia Career Works – Piedmont Region; Sarah Morton, Virginia Career Works-Piedmont Region; Stephen Dalton, GENEDGE; Tracey Gardner, Madison County; Winona Pritts, Culpeper County

1. Welcome

Ed Dalrymple, Jr., Chair, called the meeting to order at 9:31 am when a quorum was present.

Shannon Holland read the meeting notice: This meeting is being held virtually by electronic means in compliance with Virginia Code § 2.2-3708.2(A)(3), Albemarle County's Declaration of Local Emergency as approved by resolution of the Board of Supervisors, and, Albemarle County's Ordinances to Ensure the Continuity of Government During the COVID-19 Disaster.

2. Public Comment

Shannon Holland stated that no public comment forms had been received for the meeting.

3. Approve Council Business

- a. Meeting Minutes

- b. Financials
- c. Dashboard
- d. Director Report
- e. Project Letter – Business Driven Workforce Recovery

Ed Dalrymple Jr., stated that the five business items listed had been grouped together with the intention of reviewing and approving with one motion and vote. Ed Dalrymple, Jr. then asked if there was a request to move one or more items out of the group for a separate discussion. No request was made.

- a) Meeting Minutes - Ed Dalrymple, Jr. asked if there was any comment or discussion related to the Minutes as presented. None was offered.
- b) Financials - Patrick Mauney, Treasurer, provided an overview of the Financials through July 31, 2021, including these highlights. No questions or discussions were offered.
 - The Statement of Financial Position through July 31 indicates there is \$122,401.64 in Accounts Receivable and Current Liabilities of \$6,567.02. Also, a more recent statement through September 14 shows Accounts Receivable are reduced to \$32,550.98 and Liabilities to under \$200.
 - The Statement of Income and Expense through July 2021 represents 7 months of spending of the FY 2021 budget. Total expenses through July 2021 are \$84,011.31 of the total \$250,000 budget or 33.61%. Salaries is the largest expense item at \$74,462.95.
 - The Partnership has hired new staff person to support the GO Virginia program at 30 hours per week. This role replaces a previously staffed 20 hours position but now also includes the additional 10 hours of staff time approved as part of the FY 2022 budget.
 - Grant project budgets for active or recently closed projects are also included.
- c) Dashboard - Ed Dalrymple, Jr. noted that the enclosed Dashboard indicated there was over 1.5 million available for Per Capita grants and about \$425,000 for ERR grants. No questions or discussions were offered.
- d) Director Report – Ed Dalrymple, Jr. asked if there were any questions or discussion on the Director’s Update as provided. None were offered.
- e) Accept New Council Member Appointments – Ethan Dunstan, Antwon Brinson

Ed Dalrymple, Jr. explained that there were two new private sector member appointments for acceptance. Ethan Dunstan was appointed by the Partnership to complete the term of John Young who was interim. And, Antwon Brinson has accepted the Ex Officio role of Chair of VCW Piedmont and replaces Steve Ray who was also interim.

Ed Dalrymple, Jr. asked if there was any questions or discussion on any item. None were offered.

Ray Knott made a motion to approve the Council Business. Tom Click seconded the motion. A roll call vote was taken and the motion carried.

4. Committee, Task Force, or Strike Force Updates

a) Strike Force Status

Ed Dalrymple, Jr. noted that there were no updates from the Strike Force as it had not met since the last meeting.

b) Other

Ed Dalrymple, Jr. also stated that the Task Forces had not met since the last meeting but asked if there were any related updates. The following updates were given:

- Talent Development - Ed Dalrymple Jr., noted that David Lapinski at UVA Career Center is working to build a collaboration for the SCHEV grant RFP for supporting regional internships. Shannon Holland has connected him with VCW and the Partnership to discuss collaboration for a potential grant by January 11.
- Sites – Felix Sarfo-Kantanka updated the members on the status of the Accelerating Regionally Significant Sites project led by the Partnership by advising that both the Wingspread site and the Louisa County site had selected different engineering firms and were moving forward with the grant work.

5. Vote on Approving – 2021 GO Virginia Region 9 Growth & Diversification Plan Update

Ed Dalrymple, Jr., noted that the 2021 Growth Plan Update had been shared for public comment and that if the Council approve the Plan it will be submitted to DHCD and would go before the GO Virginia Board in March 2021.

Shannon Holland indicated that no public comments had been received on the plan to date. Shannon Holland noted that the Phase II TEconomy report was not released in time to be included with the plan but it could be referenced if the Council if needed.

Ed Dalrymple, Jr. opened the for discussion or questions on the 2021 Growth Plan Update.

Jim Cheng made a motion to approve the 2021 Growth Plan Update as presented and to allow staff to make minor edits as needed and allow the Executive Committee to make changes to respond to DHCD review questions if needed. Brian Cole seconded the motion. A roll call vote was taken and the motion carried.

6. Region 9 Project Presentation – Catalyst Project Update

David Touve, Senior Director, Batten Institute, UVA Darden School of Business gave a presentation on the outcomes of the Catalyst project grant to date. (The presentation is posted with these Minutes). David Touve indicated that the program plans to target five companies each year in collaboration with partners and Venture Central going forward.

7. TEconomy Presentation

Mitch Horowitz, Co-Founder and Principal at TEconomy Partners, LLC provided a presentation Region 9: Piedmont Opportunity Corridor *Update on Entrepreneurial Trends*. The presentation

is posted with these Minutes)

8. Chair Update

Highlights of Ed Dalrymple, Jr.'s Chair Update included:

- Letter of Support – Ed Dalrymple Jr., has signed a Letter of Support for a National Science Foundation grant proposal for Racial Equity in STEM Education requested by Germanna Community College. The proposal is in line with the Region 9 Growth Plan in Talent Development and target sector growth. Region 9 and Region 6 are both supporting with a Letter of Support.
- GENEDGE Statewide Grant – Tom Click is continuing to attend the GENEDGE grant advisory meetings and provided this update:
 - The grant is in phase two and there are 3 Region 9 companies in consideration with one approved thus far.
 - The grant team may request an extension and recast budget
 - GENEDGE has shared a video done by Region 9's IndoorBio about their experience during Phase 1 of this grant. It has also been shared on the Region 9 LinkedIn page.
 - Stephen Dalton has met with staff recently.
- VABioConnect Statewide Grant - Shannon Holland shared that VABioConnect was working on a statewide internship portal that will serve 100 interns statewide and that CvilleBioHub will receive support from the grant to do young professional events in our region.

9. Director Update

No updated was given.

10. Other Business

Jim Crozier shared that the Quad Counties Business Summit would be a half day event and would be taking place on October 20, 2021 in Orange County.

11. Adjourn

Ed Scott made a motion to adjourn the meeting at 11:09 am. Jim Crozier seconded the motion. The meeting adjourned.